



LINQ
OFFICE COLLECTION
TRAINING MODULE



BDIUSA.COM

OVERVIEW

DESIGN BY MATTHEW WEATHERLY

This collection combines retro style with user-friendly features and modern conveniences.



LINQ OFFICE | bdiusa.com/linq-office

MODEL RUNDOWN



6821 DESK

Stately desk featuring keyboard/storage drawer, dual locking filing & storage cabinets, intelligent wire management and integrated power station accessible via hardwood grommet in top.



MODEL RUNDOWN



6829 STORAGE CREDENZA

Perfectly proportioned, this piece offers ample storage for items large & small, including files, office supplies, and a printer or all-in-one device.



FEATURE CALLOUTS-EXECUTIVE DESK



KEY FEATURES



An integrated AC/USB power strip installs within the desk frame structure, neatly hidden beneath a hardwood grommet cover. This hub includes a power cord that can be routed to left, right or center of lower desk, leading to room's power source.



The large keyboard drawer on the desk provides space for a keyboard, mouse, item storage and even note-taking. Lined with non-slip material that functions as a mousepad—contents stay put. Side compartments keep everyday items secure and close at hand.



A removable panel conceals cords & cables; held in place with magnets for easy access without tools or fasteners. An integrated ledge holds bundled wires or power packs.

KEY FEATURES



The desk includes a sliding, removable metal tray that adds an extra measure of storage organization & capacity. The tray can be positioned in any of the four drawers.



Filing storage offers ample room and easy access for letter-size files.

FEATURE CALLOUTS—STORAGE CREDENZA



KEY FEATURES



Storage Credenza accommodates letter and/or legal-sized file folders in lower drawer. The upper drawer includes a mobile accessory tray and is perfect for general storage. Both drawers are secured with one lock.



Dual swinging doors conceal a push-to-open storage tray that can accommodate a printer or all-in-one copier/scanner.

SELLING LINQ OFFICE

UNDERSTAND

Learn about the customer's working style, needs and room space. How much work surface do they need or prefer? Do they utilize a laptop or PC; do they operate a keyboard & mouse? What degree of general and/or filing storage do they need?

DESCRIBE THE POSSIBILITIES

Explain how LINQ Office is engineered with many user-friendly features, many of which are hidden from casual view yet remain quickly & easily accessible. Highlighting this capability builds value and interest, setting LINQ Office apart from conventional office furniture options.

BUILD YOUR SALE

Build upon the sale by asking the customer about their needs for seating or additional storage & display solutions in their office. BDI's Bolo Executive Chair is equal parts artful and supportive; Eileen Shelving, for example, is a beautifully functional & visual complement.



SPECS & SUPPORT

FINISH



Natural Walnut

WARRANTY

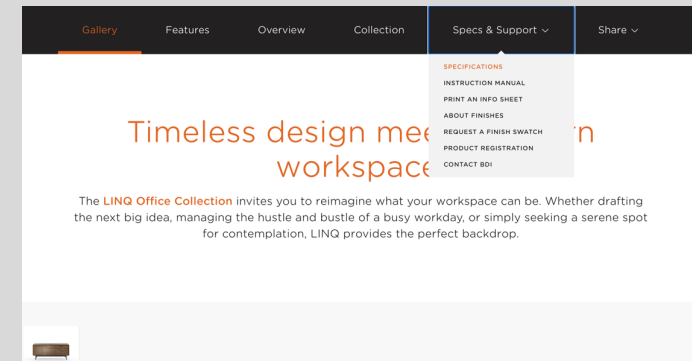
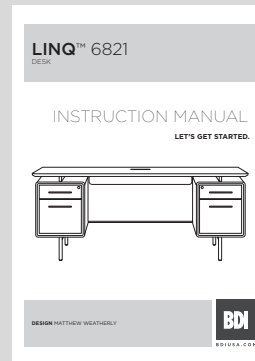
Residential Use: Three (3) years from date of purchase.

Commercial Use: One (1) year from date of purchase.

See BDI's [full warranty](#) for details.

ASSEMBLY INSTRUCTIONS & SPECIFICATIONS AVAILABLE ONLINE

Images and other resources available in [BDI Retailer Resources](#)





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LINQ OFFICE COLLECTION

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INQUIRIES

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MAY 2024